



SCAN – NEVA
Export of crabs to the European Union



SCAN-NEVA

CRABS DISTRIBUTION BUSINESS

COMPANY SNAPSHOT

- Scan-Neva CSJC, a company registered in the Russian Federation, has a **25-year track record in goods distribution** in CIS, Europe, America and Southeast Asia
- The company sells **frozen and fresh food products** (vegetables, berries, mushrooms), cereals and other products, **provides packaging and transportation services**
- Scan-Neva started development of **crab distribution business in the European Union** in 2020
- The company works with both **business customers** (b2b segment) and **end consumers** (b2c segment)
- Scan-Neva operates **a fleet of trucks** that are used to provide contract delivery services, may offer **seaborne shipping services** and has **required expertise** both in customs registration and cargo insurance

GEOGRAPHY OF OPERATION



REQUIRED CERTIFICATION



- Quotas (permissions) for crab catching (share of TAC) in the Northern and the Far Eastern Fishery Basins of the Russian Federation
- Marine Stewardship Council (MSC) certification – compliance of crab catch industry with modern ecological requirements
- According to the Federal Law №166-FZ «On Fisheries and Conservation of Aquatic Biological Resources» only males crabs that meet minimum legal size may be harvested
- Certificate of conformity CE. Company's crabs and crab products are compliant with health, safety, and environmental protection standards for product sold within the European Economic Area



ANTEY GROUP

CRAB CATCHING AND PROCESSING IN RUSSIA

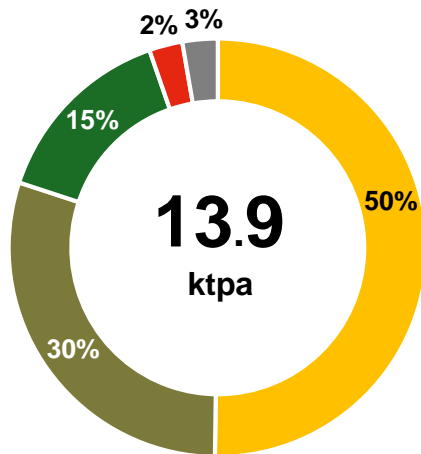
COMPANY SNAPSHOT

- Antey Group is **one of the largest** Russian companies in the Far East specializing in **extraction and processing of crab and fish**
- The Company has its **own fleet consisted of 10 crab catchers** for live crab, 8 crab catcher-processor vessels. Furthermore, **8 crab catchers** for live crab are **under construction**
- Antey actively operates **in the Northern and the Far Eastern Fishery Basins**. The sales volume of crab and crab products **exceeded 5 kt** by the end of 2019
- Since 2020 the Company has **investment and historical quotas** for more than 13 ktpa of crab catch
- Euronumbers** for crab catching, processing and transporting to Europe are **assigned to 3 vessels**: 08S – Tamango, 09S – Volk Arktiki, 10S – Sparta

KEY FACTS AND FIGURES

7.8 RUB B	FY2019 Revenue
> 13 ktpa	Quotas for annual crab catch
18 vessels	Crab fleet size
> 500 empl.	Total staff

CATCH GEOGRAPHY AND ALLOWED ANNUAL CRAB CATCH VOLUME



- Opilio tanner crab
- Red king crab
- Blue king crab
- Golden king crab
- Other species



CRAB SECTION

MAJOR CRAB SPECIES FOR ORDERING

BLUE KING CRAB



- **Catch areas:** Bering Sea, Chukchi Sea, Sea of Okhotsk, west coast of Pacific Ocean
- **Carapace size:** 140 – 200 mm
- **Weight:** up to 4,5 kg
- **Catch volume:** 1,9 ths tons per annum

GOLDEN KING CRAB



- **Catch areas:** Bering Sea, Chukchi Sea, Sea of Okhotsk, Sea of Japan, west coast of Pacific Ocean
- **Carapace size:** 125 – 140 mm
- **Weight:** 1,7 – 2,1 kg
- **Catch volume:** 350 tons per annum

RED SNOW CRAB



- **Catch areas:** Bering Sea, Chukchi Sea, Sea of Okhotsk, Sea of Japan, west coast of Pacific Ocean
- **Carapace size:** 90 – 205 mm
- **Weight:** up to 2,9 kg
- **Catch volume:** 90 tons per annum

BAIRDI TANNER CRAB



- **Catch areas:** Bering Sea, Sea of Okhotsk
- **Carapace size:** 130 – 180 mm
- **Weight:** up to 0,8 kg
- **Catch volume:** 150 tons per annum

RED KING (KAMCHATKA) CRAB



- **Catch areas:** Barents Sea, Bering Sea, Chukchi Sea, Sea of Okhotsk, west coast of Pacific Ocean
- **Carapace size:** 150 – 200 mm
- **Weight:** 2 - 10 kg
- **Catch volume:** 3,9 ths tons per annum

OPILO TANNER CRAB



- **Catch areas:** Barents Sea, Bering Sea, Chukchi Sea, Sea of Okhotsk, west coast of Pacific Ocean
- **Carapace size:** 100 – 170 mm
- **Weight:** up to 2 kg
- **Catch volume:** 5,9 ths tons per annum

TRIANGLE TANNER CRAB



- **Catch areas:** Sea of Okhotsk
- **Carapace size:** 100 – 165 mm
- **Weight:** up to 0,9 kg
- **Catch volume:** 130 tons per annum



CONTACTS FOR COOPERATION



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